



The excitement grows within MCI as we prepare for our company post-emergence. All through this difficult period, MCI has continued to demonstrate to our customers a commitment to maintain a high degree of network performance and customer satisfaction. The loyalty from our customers has been truly remarkable. In the next few weeks, MCI will emerge as a new company focused on regaining our position as a leader in the telecommunication industry.

To help us celebrate this event, we have put together a special program that demonstrates our commitment to service your growing business needs and assist you in managing your scarce resources and budgets.

Under this special program for any new business that you select to migrate to MCI, MCI offers you up to 40% savings with a minimum savings guarantee of 25% from rates that you are currently paying to your existing telecommunication provider. In addition MCI will offer a satisfaction guarantee and will assign a professional project manager to work with your organization to manage the transition of these services without any risk to you.

We have pre-qualified _____ as one of our accounts to participate in this program. As part of this program, we are offering you very competitive rates for any of the telecommunication services outlined in the attached sample rate sheet. These rates would generate significant savings relative to your current service provider.

If these rates do not reflect the guaranteed 25% savings, my sales executives will work with you to verify your existing effective rates and revise our rates to ensure meeting the guaranteed savings target. In addition to these rates, MCI is also offering the same guaranteed savings on your data, internet, local and voice needs.

I am confident that you and _____ will find that our offer will reduce your expenses and will not only meet, but exceed your expected level of service. Furthermore our industry



recognized customer service and network performance will help you meet your growing business requirements across the globe.

I encourage you to evaluate our offer and talk with our current customers to get a first hand knowledge of what our customers say about our service and our network. This is a no risk offer that provides you cost savings, a managed transition and implementation along with a satisfaction guarantee.

If you need further information on our products or services or any other aspects of this offer, please feel free to contact me, Patricia Flynn at pat.flynn@mci.com or at (312) 470-5000.

Take advantage of this no risk offer and let us help you in managing your telecommunication needs and in moving your network to the next generation global network provided by MCI.

Sincerely,

A handwritten signature in cursive script that reads "Patricia E. Flynn".

Patricia E. Flynn
Vice President
Commercial Accounts



Rates shown below are for illustrative purposes only to demonstrate possible savings under this program. Your actual rates may vary based on the products and service you select to use.

Service Group	Service Type	Example of Current Rate	MCI Sample Rate	Savings	Unit for Rate
MPLS	64K Port	\$135.00	\$85.00	37%	Per Port Per Month
	256K Port	\$260.00	\$180.00	31%	
	T-1 Port	\$975.00	\$620.00	36%	
	8K CAR (Duplex)	\$5.00	\$3.00	40%	
	16K CAR (Duplex)	\$24.00	\$18.00	25%	
	512K CAR (Duplex)	\$640.00	\$480.00	25%	
IPVPN	IP/VPN Protect T-1	\$1,150.00	\$850.00	26%	Per port per month
Internet	T-1 Burstable 0-128	\$450.00	\$325.00	28%	
	T-1 Burstable 513-T1	\$780.00	\$560.00	28%	
	T-1 Protected	\$595.00	\$440.00	26%	
Frame Relay	64K Port	\$135.00	\$85.00	37%	Per port per month
	256K Port	\$270.00	\$185.00	31%	
	768K Port	\$520.00	\$392.00	25%	
	T-1 Port	\$975.00	\$625.00	36%	
	64K CIR (Duplex)	\$18.00	\$12.00	33%	
	256K CIR (Duplex)	\$185.00	\$135.00	27%	
Private Lines	DSO 200 Miles	\$340.00	\$225.00	34%	Per Circuit Per Month
	T-1 200 Miles	\$540.00	\$400.00	26%	
Conferencing	Audio - Unattended Toll Free	\$0.1350	\$0.1000	26%	Per Minute
	Audio - Standard Toll Free	\$0.3700	\$0.2750	26%	
Local Voice	Switch to Switch calls	\$0.0470	\$0.0360	23%	Per Minute
	Switch to Dedicated Calls	\$0.0350	\$0.0265	24%	
LD Voice	Outbound Interstate Ded/Ded	\$0.0255	\$0.0190	25%	Per Minute
	Outbound Interstate Ded/Sw	\$0.0320	\$0.0225	30%	
	Outbound Interstate Sw/Sw	\$0.0420	\$0.0315	25%	
	Inbound 800 Interstate Sw/Ded	\$0.0320	\$0.0225	30%	
	Inbound 800 Interstate Sw/Sw	\$0.0440	\$0.0333	24%	
Local Access	Access DSO	\$170.00	\$135.00	21%	Per Circuit Per Month
	Access T-1	\$260.00	\$200.00	23%	
Managed Service	Managed WAN Service - 1Year	\$250.00	\$150.00	40%	Per Router Per Month (certain limitations apply)
	Managed WAN Service - 2 Year	\$200.00	\$130.00	35%	
	Managed WAN Service - 3 Year	\$160.00	\$115.00	28%	

Typical Savings Table - 1